

ISSUE 02/2014

INSPIRA

infant



childhood



family



Quality water for everyone in the family

adulthood



NanoNature Water Filtration System
Everyone needs it!

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INSPIRA IS NOW AVAILABLE EVERY QUARTER INSTEAD OF BI-MONTHLY

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CLEAN, CLEAR WATER

Our NNWFS is the top water filter choice for Feminine and Oriental Cuisine magazines as it effectively removes chlorine from water leaving it clean and clear that way you can have peace of mind knowing that you're giving your family clean, quality, nutrient-rich water.



KITCHEN MUST-HAVES

Our Rice Dispenser and FreezerMate made it to the Women's Weekly's Kitchen Must-Haves as the essential items every woman should have in her pantry.



FOR MUMS AND BUBS

Her World magazine featured both Nutrimetics for busy women and mums and the Twinkle Tap range for their kids. Readers were educated on the different range of Nutrimetics skincare products to suit their skin type and lifestyle. They were also given tips on how to raise a happy child by enhancing their early years with Twinkle Tap to help spice up learning and boost their self-confidence.



EASY PEASY HEALTHY FOOD

The TupperChef Inspire range was featured as the perfect cookware for busy women who want quick, easy, healthy yet delicious meals. The waterless and grease-less feature enables nutrients to be retained in the food, yet effectively cuts down cooking time.



NATURAL THERAPY FOR SKIN

Nourish skin and help it fight the signs of time with the Restore Anti-Ageing range. Rich in Sauvignon Blanc, this highly antioxidant range fights the effect of free radicals by restoring the content of collagen in the skin.



LET YOUR VEGGIES BREATHE

Storing your veggies in the right containers will prolong their freshness. Natural Health magazine introduced our latest innovation - VentSmart - to educate readers on the right way to store veggies and reduce spoilage.

See all press clippings at www.tupperwarebrands.com.my/pressroom



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INSPIRA

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Selamat Hari Raya 'Aidilfitri



Left to Right (Top) : Allen Lim (IT), Christina Tang (Singapore),
Karen Ng (Marketing), Jason Leng (Sales)
(Bottom) : Yang Hui Yee (HR), Wong Ee Ling (MarComm),
Tham Ying Hoong (MD), Glenys Low (Finance), Lee Swee Fong (Supply Chain)

Maaf Zahir & Batin
The Management & Staff
Tupperware Brands Malaysia / Singapore

Shaken, not Stirred

If you are a James Bond fan, you will know that secret service agent 007 likes his martini shaken, not stirred. All of us have experienced moments in our life where things that should have gone smoothly did not, relationships that should have progressed to a higher level, did not. As a result your world as you know it was shaken. Is this a good thing or bad? It depends on how you view the situation, what you did and how you contributed to the results and more importantly what actions you will take to fix or amend the situation.

I am sure you have heard or may even have said this yourself, "that person needs a good shaking up". Sometimes to break out of the norm, we need to shake things up a bit instead of stirring the same old pot.

I like to challenge you, if you are not getting the results you expect, people will tell you to do something different. That can work, but you can also do same things but do it DIFFERENTLY. Here are some ideas how you can do the same the things differently:

- In your weekly assemblies, give out the lucky draw number in the form of the Product Code, but the lucky winner must state the product name & give 3 benefits of the product.
- Get your Consultants to return from their Raya break fast – before they leave for the Raya holidays give them little tasks that they can do during the Raya break, and when they return with the task completed, give them a little reward. Make the tasks & activities fun, simple and personalize the message.

The Management and staff would like to take this opportunity to wish our Muslim Directors & Consultants "Selamat Adil Fitri, Maaf Zahir & Batin"

Tham Ying Hoong
Managing Director

CONSISTENCY & COMMITMENT KEYS TO SUCCESS

The keys to success is to develop consistency and commitment. Consistency in thoughts and actions, and the commitment to continue on despite difficult circumstances or obstacles.

If you apply these principles of consistency and commitment to your business you'll find it has the power to take you to the next level. Decide what your goals are over the next few months, and commit to work consistently to achieve them. Do something **every day** to work towards your goals. You will find this creates a habit and really helps to build momentum.

Here, we have 3 leaders who have proven that with consistent actions and their commitment to be consistent has brought their business to greater heights.



Consistent Action = Consistent Results
Random Action = Random Results



Jamaliah Buang, ED
Sales Growth:
Q12013 vs Q12014



Be it rain or shine Jamaliah Buang will either be at a meeting or assembly with her Directors. She realised that for her to increase the size of her organization, especially her first line, she needs to have constant communication with them to keep them up-to-date with the company's direction, and to provide training on products and communication skills to empower her downlines to organise successful roadshows, parties and recruiting events.

“ Director's Meeting yang menjadi titik tolak pacuan pedati saya dalam perkongsian ilmu baru tentang Tupperware Brands, informasi dan promosi terbaru, resepi berjaya dalam perniagaan dan banyak lagi.

Untuk setiap aktiviti, saya mempunyai garis panduan yang sangat jelas. Saya berpegang kepada lima kata kunci iaitu *Recognition, Education, Information, Motivation* dan *Call For Action*.

Recognition - Pada slot ini jugalah Direktor-direktor dengan pencapaian luar biasa mendapat perhatian dalam kalangan keluarga Organisasi selain berkongsi rahsia kejayaan.

Education - adalah ruang dan peluang untuk Direktor-direktor berkongsi ilmu tentang produk luar biasa Tupperware Brands. Menerusi perkongsian, mereka dapat mengetahui tips-tips penggunaan produk selain dapat melihat sendiri kesan melalui testimoni dan demonstrasi dan akan lebih berkeyakinan dalam mengajurkan 'Home Party' dan 'Roadshow' sendiri.

Informasi terbaru. Tentunya saya tidak sabar untuk berkongsi setiap informasi terkini daripada Tupperware Brands terutama berkaitan 'Challenge' terbaru, promosi yang hebat dan banyak lagi.

Motivasi Sebelum mengakhiri meeting, saya akan memberikan semangat dan perangsang kepada Direktor agar tidak berputus asa dan sentiasa mencuba yang terbaik. Maka pada saat inilah saya membuat “**Call For Action**” dengan melontarkan cabaran untuk mereka supaya mereka lebih baik daripada semalam. ”



Consistently Doing Parties

At any one point in time, Sharifah Sabariah will have 5 parties running simultaneously. Knowing that she cannot be at all 5 places at the same time, she leverages on the advantage of duplication.

“ Parti adalah aktiviti yang paling cepat, berkesan dan boleh dilakukan secara serentak. Saya melakukannya dengan mengikut formula yang diajar melalui kursus-kursus di Tupperware Brands, iaitu 3 langkah mudah :

- 1. Saya buat anda lihat
- 2. Kita buat bersama
- 3. Anda buat saya lihat

Seterusnya boleh kita lepaskan downline kita buat parti mereka sendiri. Saya memastikan aktiviti parti dijalankan secara berterusan oleh semua downline. Fokus adalah untuk setiap Direktor membuat sekurang-kurangnya 3 parti seminggu.

Yang penting, kita perlu fahami bahawa parti tak semestinya di rumah. Parti boleh dijalankan di mana-mana sahaja. Contohnya di kedai makan, di pejabat, di kantin sekolah, dll. Saya menganggap parti akan berlaku apabila kita dapat mengumpulkan 3-4 orang dalam satu masa di mana-mana jua. ”

Sharifah Sabariah, ED
Sales Growth:
Q12013 vs Q12014



Noor Hartini's mantra is that each Director needs to develop 1 DIQ per month. To motivate her downlines, she will usually get them excited about earning a free car from the company by enrolling in the Car Program. She shares and teaches her downlines how to consistently develop a new DIQ, which in turn will bring in new recruits and sales. When this method is done consistently, the growth rate is extraordinary.

“ Hebat! Bukan saya yang hebat tapi bisnes ini yang hebat. Tahun ini merupakan tahun keempat saya bersama Tupperware Brands. Apa yang saya dapat daripada upline itulah yang saya berikan kepada downline saya. PD Tengku Zawiah dan Ramzi selalu ingatkan kami DIQ adalah kunci utama kejayaan bisnes ini - setiap Direktor mesti lahirkan 1 DIQ setiap bulan. Itulah saya dan downline saya praktikkan.

Saya juga mempromosikan car program kepada Direktor saya di mana mereka perlu DIQ baru untuk mendapat subsidi. Saya juga sentiasa mempamerkan cek yang saya dapat setiap bulan untuk memberi inspirasi kepada downline, sekiranya mereka inginkan pendapatan 5 angka mereka perlu 'rank up'..dan untuk rank up mereka perlu ada DIQ. Melayan karenah, keperluan dan kehendak kami yang dahagakan kejayaan. Yes We Can! ”



Consistently Promoting DIQs



Noor Hartini, ED
Directors Count
Q12013: 29 Directors
Q12014: 87 Directors



Congratulations!

SENIOR EXECUTIVE DIRECTOR



Feb 2014
FARIDAH JAAFAR



Feb 2014
PAU NGIE YIENG



Feb 2014
YAM PING PING



Feb 2014
PANG AI HUWA IRENE
(Singapore)

EXECUTIVE DIRECTOR



Feb 2014
NOOR HARTINI
BINTI YUSOF



Mar 2014
TAN BEE CHOO



Apr 2014
FAZLINA BT ROHANI
NATHAN BOK



Apr 2014
NORLIA BINTI SOBORI

Feb 2014
LIM LAY KEONG

ASSOCIATE EXECUTIVE DIRECTOR



Feb 2014
NIK ZARINA NIK MAT



Feb 2014
WONG SIEW WAH



Feb 2014
KONG EWE KEAT



Feb 2014
NORSUHANA BINTI AZMI



Feb 2014
MUHAMAD RAFIQ AKMAL
MOHD DAUD



Mar 2014
JENABI LING KUOK JUN



Apr 2014
TEE SHEAU LAN



Apr 2014
NORIAH BINTI IBRAHIM

Mar 2014
LIM HUEY CHARN



Feb 2014
NAJWA BINTI SAIREE



Feb 2014
MUHAMMAD ZAWADI BIN NIK



Feb 2014
ARNORDAWATI BINTI GHAZALI



Mar 2014
WAN ZAIDAH BINTI WAN
ABU BAKAR



Mar 2014
MOHD HANIF BIN HALIM



Apr 2014
MOHD IZWAN BIN AZEHER



Apr 2014
ROHIZAT BIN HASSAN



Apr 2014
TANG SOOK PING



Apr 2014
CHIN CHUI WAN



Apr 2014
MI MI TUN

Feb 2014
NUR HANANI BINTI MD AKIL

Mar 2014
KHADIJAH BT AZHARI
JAMALIAH BINTI MASIMAN
YONG JING WEI

Apr 2014
NG PHIN CHIN
MAIMAH ABU BAKAR
SITI AMIRAH BINTI MOHAMMAD ZAWADIN



MALAYSIA - FEB 2014

AZLINA WATI BT ALI
NOR AZIAH AHMAD
ROBIATUL ADAWIAH BINTI NOORDIN
ZURAIDAH BINTI HASSAN
SALIMAH BT NORMAN
MUHAMAD RASHIDIE ABD WAHID
MAYA RAZLINA BINTI ABDUL RAHAMAN
AZIMAWATI BINTI ALI
KHADIJAH BINTI HAJI DOLLAH
LOW GAIT HEOK
RAZLINA ABD GHANI
ALOYSIUS DESMOND ANAK GANJOP
SITTI NURUL ASYIKIN BINTI BACHO
HASLINA BINTI HASHIM
ASRI BIN DIN
AISHAH BT MOHAMED
JURAIIDI H. BIN JUWAHIR
KAMILAH BINTI IBRAHIM
NOOR HALIZAWATI BINTI ABU HASSAN
MAZNAH BINTI MOHAMED
ESZRI BIN SIES
MAGDALENE CHUA JIA YING

SINGAPORE - FEB 2014

LUA GHIM LEONG

MALAYSIA - MAR 2014

MAIZAITUN AKAMAR
@SHIMA BT BEDARUK
ZALILASYAM BTMAMAT
RAZILA BINTI MOHAMAD RASHID
ROHIZAT BIN HASSAN
AZLIELA BINTI ABDULLAH
CHAI VAT CHAIPUNYA
EU JUN YIN
NOOR ARNEZA AZLIZAN
BT SHABAHARUDIN
HANITA BINTI BASRIN
MOHD SHAHRULASWADY
BIN HUSAIN
AMAL HAYATI BINTI
MOHAMED DAUD
AHMAD FIRDAUS BIN
ABD RAHMAN
SUZANA BINTI IBRAHIM
TANG SOOK PING

SINGAPORE - MAR 2014

WONG YEOK BEE

MALAYSIA - APR 2014

FERIDAH @ FARIDAH AHMAD
HARIATI JAAFFAR
SITI NADIEA OMAR
NOORAZIRA BT SULAIMAN
HAFIDAH BT MAT ALI
NORAZIAN BT OMAR
LU CHUNG SIONG
WANG SHUK TING
LOUIS YONG SZE HENG
NURHAFIZAH BINTI
MOHD FAIZ
MUHAMMAD SYAHMI
BIN HAMIZOL
DZALIHA BINTI HASSAN
RAHIMI BIN ISMAIL
ROHANA BINTI ARIS
REMIZAN BIN KHAMIS
ROSYATIMAH BINTI ISMAIL
HISHARINA BT ABDULLAH

HO BOON WEI
SHAHLAWATI BINTI ALIAS
TAN TJOO TJENG
RAHAYU NGAH
NORHAYATI BINTI IBRAHIM
JULIANA BT MOHD ALI
SHARUDDIN BIN MOHD AMIN
MARIAM BINTI PUNDIN
LAHONG BINTI JADULI
SUHIRMAN BIN
ABDUL LATIFF
NURUL AKMAL BINTI HASAN
MASTURA BINTI MUSTAFFA
LIEW KIN WONG
NAJMI HAWA BINTI
ABDUL WAHAB
AZILIA MD ARIFFIN

Congratulations!



“ **Positive Attitude Attracts Positive Outcomes** ”

Jenabi Ling Kuok Jun, AED

I'm an architect by profession but I feel like I'm more involved in Tupperware Brands as it has been a part of me ever since I was born. Growing up, I was literally my mum's shadow. From as young as 10 years old, I was already helping mum running assemblies, selling and doing replacement services for my teachers and school mates. I have to say that I've learnt my social and communication skills from watching my mum interacting with others and it was fun.

Tupperware Brands provides me with a platform to be around people, interacting and being the social angel I always wanted to be. These customers eventually became friends and it gives me immense satisfaction that I'm making a difference in their lives.

My secret to success is having a positive attitude as it impacts our work performance, relationships and the people around us. I believe that a positive attitude draws positive energy which makes recruiting and sales easier. With that, anything is achievable!

“ **Amalkan kehidupan yang bermakna** ”

Arnordawati Binti Ghazali, 5SD



Saya hanya menjalankan bisnes Tupperware Brands secara 'part-time' tetapi bisnes ini telah banyak memanfaatkan kehidupan saya sekeluarga. Memandangkan masa saya terlalu sibuk dengan komitmen kerja dan menguruskan harian anak-anak yang semakin membesar tetapi saya amat suka melibatkan diri dengan aktiviti-aktiviti bisnes Tupperware Brands kerana saya berasa sangat bermakna apabila melihat se-seorang mengubah keadaan hidup dari susah menjadi senang.

Setiap orang yang saya jumpai pasti saya kongsi kelebihan Tupperware Brands kerana saya ingin menolong meningkatkan taraf kehidupan mereka seperti yang saya alami. Saya berasa sungguh teruja dengan semangat yang diberikan suami dan dorongan dan tunjuk ajar dari 'upline' yang tidak putus-putus serta sokongan hebat yang tak terhingga daripada downline saya yang sentiasa setia menjadi nadi penggerak kejayaan saya selama ini. Tupperware Brands boleh merealisasikan mimpi jadi kenyataan. Yes I can!!!



“ **A Life-Changing Business** ”

Eva Zhou, 5SD

My first encounter with Tupperware Brands dates back to 2008 when I first came into Singapore from Myanmar. Never have I imagined that I would be part of this big family then. In 2011, I found myself being drawn into the Tupperware Brands business under Cecelia's mentorship and guidance.

From a shy person, I have been transformed into a more confident entrepreneur, thanks to the numerous trainings from Tupperware Brands. My income has also increased significantly ever since I joined the business full-time.

Today, I'm a 5 Star Director and the opportunities are endless. I am now working towards achieving a new car and I am confident to achieve that as I receive a lot of guidance and support both from my upline and the company. Truly, Tupperware Brands is a company which changes and transforms lives. My life has been greatly enriched all because I've made the right decision to join this business.

“ **Hidup hanya akan menjadi lebih baik** ”

Tee Sheau Lan, AED



Saya membesar di sebuah pekan kecil di Tangkak, Johor. Saya berusia 28 tahun dan adalah anak sulung dari 3 orang adik-beradik. Kami melalui kehidupan yang agak susah kerana bapa tidak bekerja dan emak hanya bekerja sebagai pembantu kantin sekolah. Saya mula bekerja secara sambilan sejak tingkatan 3 lagi di sebuah kedai kain untuk menampung perbelanjaan harian sekolah dengan gaji RM17.00 sehari.

Tupperware Brands telah mengubah hidup saya secara 'total'! Saya dikira bertuah dapat dijemput oleh 'upline' untuk menghadiri demo. Saya terus mendaftar diri selepas itu sebab saya sangat percaya kepada kualiti produk dan saya yakin bisnes ini boleh. Saya percaya bahawa inilah bisnes yang saya carikan selama ini.

Dengan semangat berkobar-kobar, saya mengadakan demo di tempat saya dan mendapat sambutan hangat dari kawan-kawan. Mereka juga yakin seperti saya dan saya pun mempelawa mereka menyertai bisnes ini bersama untuk mencapai kejayaan bersama-sama. Dalam masa sebulan sahaja, saya berjaya mencapai rank 5 Star Director.

Dengan tunjuk ajar upline, saya mendaftarkan diri untuk menyertai program Honda Car Challenge. Saya mula mengorak langkah untuk terus berjaya dan dalam masa 10 bulan saya berjaya menjadi AED dan seterusnya memenangi Honda City secara percuma. Genap 1 tahun saya menyertai Tupperware Brands saya telah berjaya ke peringkat ini. Ini merupakan satu pencapaian yang luar biasa bagi saya! Dengan komisen dan bonus yang jumlahnya berlipat ganda dari gaji bekerja di kedai kain, kini keluarga saya boleh menikmati kehidupan yang lebih baik.



“ **Consistency brings Success** ”

Muhammad Zawadi Bin Nik, 5SD

I'm happily married with 2 beautiful daughters. I work as a Control Room Operator in a petrochemical company and I'm blessed to be able to run the Tupperware Brands

business during my off days and rest time as I work on shift.

The best decision that I've ever done was going to the Business Centre in Kemaman to find out about being a Tupperware Brands member. I was thoroughly impressed with the business model and signed up on the spot in July 2012.

Even though this is a part-time business for me, I believe that with determination and consistency, I'll surely succeed. I was soon rewarded when I ranked up to Director rank in Jan 2013, and to 1 Star Director in Aug 2013, 3 Star Director in Dec 2013 and now a 5 Star Director.



“ **Rekrut, rekrut dan rekrut** ”

Norsham Harun, AED

Tupperware Brands telah banyak mengubah kehidupan saya. Saya adalah seorang ibu tunggal kerana suami telah meninggal

dunia 9 tahun yang lalu. Walaupun saya menjalankan bisnes ini seorang diri, namun saya tidak berasa sepi. Saya sentiasa dikelilingi oleh rakan-rakan yang baik dari keluarga Tupperware Brands. Saya amat bersyukur kerana sentiasa mendapat dorongan dan sokongan dari upline dan downline.

Setiap hari saya akan berjumpa dengan downline untuk membuat strategi menambah rekrut dan meningkatkan 'sales'. Saya juga mengambil semangat yang kental dan berkobar-kobar tanpa mengerti jemu dan tidak berputus asa supaya dapat mencapai impian menjadi Presidential Director suatu hari nanti.



“ **Gagal sekali tidak bererti gagal selamanya** ”

Mohd Izwan Bin Azeher, 5SD

Saya adalah seorang ayah kepada 2 orang anak dan bekerja sebagai pegawai kerajaan. Saya mula menjalankan bisnes Tupperware Brands secara 'part time' dan semakin lama saya semakin terlibat dan serius dalam bisnes ini.

Saya suka Bisnes ini kerana ia adalah berbeza dari bisnes MLM yang pernah saya sertai, dimana sebelum ini saya pernah melabur RM10k untuk buat satu bisnes MLM satu ketika dahulu tetapi apa yang saya dapat hanya indah khabar dari rupa. Dengan berbekalkan semangat 'Gagal sekali tidak bererti gagal selamanya' saya mula mendekati bisnes Tupperware Brands pada tahun 2012.

Dengan bermodalkan hanya RM70 sahaja kini saya memperolehi pelbagai hadiah Tupperware sampai tidak habis-habis untuk diguna disamping melancong ke luar negara. Yang tidak disangka pendapatan saya mencecah RM 3+++ melebihi gaji hakiki saya! Kini naluri saya percaya 100% dengan bisnes Tupperware Brands yang betul-betul mengubah kehidupan saya sekeluarga. Yang penting kita kena ada kesungguhan dan usaha untuk berjaya dalam bisnes ini dan berpegang pada prinsip jangan cepat melatah.



“ **Bisnes untuk semua** ”

Noriah Binti Ibrahim, AED

Pada Sept 2013, saya mula terlibat dengan bisnes ini dengan niat hanya untuk suka-suka bagi mengisi masa lapang saya sahaja. Pada November 2013 saya telah rank up ke 1SD dan layak untuk menyertai Honda Car Program. Bermula dari titik itulah saya mula nampak satu peluang yang besar dalam bisnes ini. Saya menentukan target untuk berjaya dalam program tersebut dan mula merancang strategi serta bertindak mengikut nasihat serta pandangan dari ketua saya. Selangkah demi selangkah, saya telah berjaya 'rank up' sehingga ke Associate Executive Director pada Mac 2014.

Alhamdulillah, sehingga kini kumpulan saya semakin berkembang dengan bilangan Director dan Star Director telah hampir mencecah 50 orang dari seluruh negeri.

Apa yang paling mengembirakan saya sepanjang penglibatan dalam bisnes ini ialah saya berjaya membantu mereka yang menyertai kumpulan saya dengan satu peluang bisnes yang hebat dan mudah dari segi jualan, rekrut dan sebagainya. Kebanyakan daripada mereka telah berjaya mendapat pendapatan 4 angka sebulan.

STAR BOOT CAMP SUCCESS

Those who have participated in our Star Boot Camp would be able to vouch about how effective it is to help your business grow. We have had 4 installations of Star Boot Camp so far and are amazed by the results shown by our Star Boot Camp participants.

- ★ Effective Demos
- ★ Overcome Your Fears
- ★ Party Your Way to Success
- ★ Positive Thinking
- ★ A Better Me



GROWN BY LEAPS & BOUNDS IN JUST 2 YEARS

Norlia Binti Sobori & Mohd Farid Nazmi Bin Mansor, ED

We joined Tupperware Brands in March 2012 when a friend shared about how much she earned (more than 5-figure), getting a FREE car, being pampered with 5-star treatment in overseas travel and much more. We were keen to join this business to make more income to improve our lifestyle.

We have been most privileged to achieve the opportunity to join the Star Boot Camp (SBC), not just once but THRICE! SBC has greatly helped to bolster our confidence in so many areas; from handling and growing our business, to ways to organise proper unit meetings, recognition rally, demo, parties, etc. By equipping us with comprehensive product knowledge and information, we are better able to recruit new people into the business. During the SBC, we've been taught how to grow our DIQs and this is what we have been focusing on.

It is not a coincident that we ranked up after every Star Boot Camp and our hardwork paid off when we see our income increasing significantly. In barely 2 years, we have grown leaps and bounds from earning nothing to over RM15k per month. We've now ranked up to Executive Directors and it is our dream to achieve the Presidential Director title! Yes We Can!



- BOOT CAMP → 22-24 Mac 2014
- BOOT CAMP → 27-29 Oct 2013
- BOOT CAMP → 13-15 May 2013



DARI SEORANG PEMALU KE SEORANG YANG PENUH KEYAKINAN

Noorlida Binti Husin & Mohamad Fazli B Rashid, AED



Sebelum saya menyertai bisnes Tupperware Brands, saya merupakan seorang yang pemalu, tiada keyakinan diri dan tidak percaya untuk mencapai sesuatu yang lebih tinggi dalam kehidupan. Namun Tupperware Brands berjaya merubah itu semua. Ia dapat membuat saya mampu untuk bercakap dihadapan ribuan orang, menguruskan mesyuarat unit dan pandai menguruskan masa walaupun ketika ini saya masih menyambung pelajaran dan sentiasa sibuk menguruskan keluarga kerana saya mempunyai anak-anak kecil setiap tahun.

Di dalam Tupperware Brands, syarikat juga menyediakan pelbagai program untuk saya memajukan bisnes saya. Salah satunya adalah program Star Boot Camp. Saya telah menyertai ketiga-tiga siri program ini. Melalui program ini saya telah didedahkan dengan pelbagai teknik untuk memantapkan pasukan jualan saya, mengadakan parti Tupperware yang lebih ceria, berkerjasama dalam pasukan dan membina pelan kejayaan sendiri. Setelah saya praktikkan saya dapati ianya sangat memberikan hasil yang menakjubkan. Dengan program inilah saya telah berjaya naik pangkat ke AED.

AED
05/2014

**BOOT
CAMP**
22-24 Mac 2014

5 STAR
09/2012

**BOOT
CAMP**
27-29 Oct 2013

3 STAR
08/2012

**BOOT
CAMP**
1-3 Mac 2013

1 STAR
04/2012

DIRECTOR
01/2012

JOIN
TUPPERWARE
07/2011

**BOOT
CAMP**
Eagle Ranch, PD
13 - 15 May 2013

**BOOT
CAMP**
Bayview Beach Resort,
Penang
27 - 29 Oct 2013

**BOOT
CAMP**
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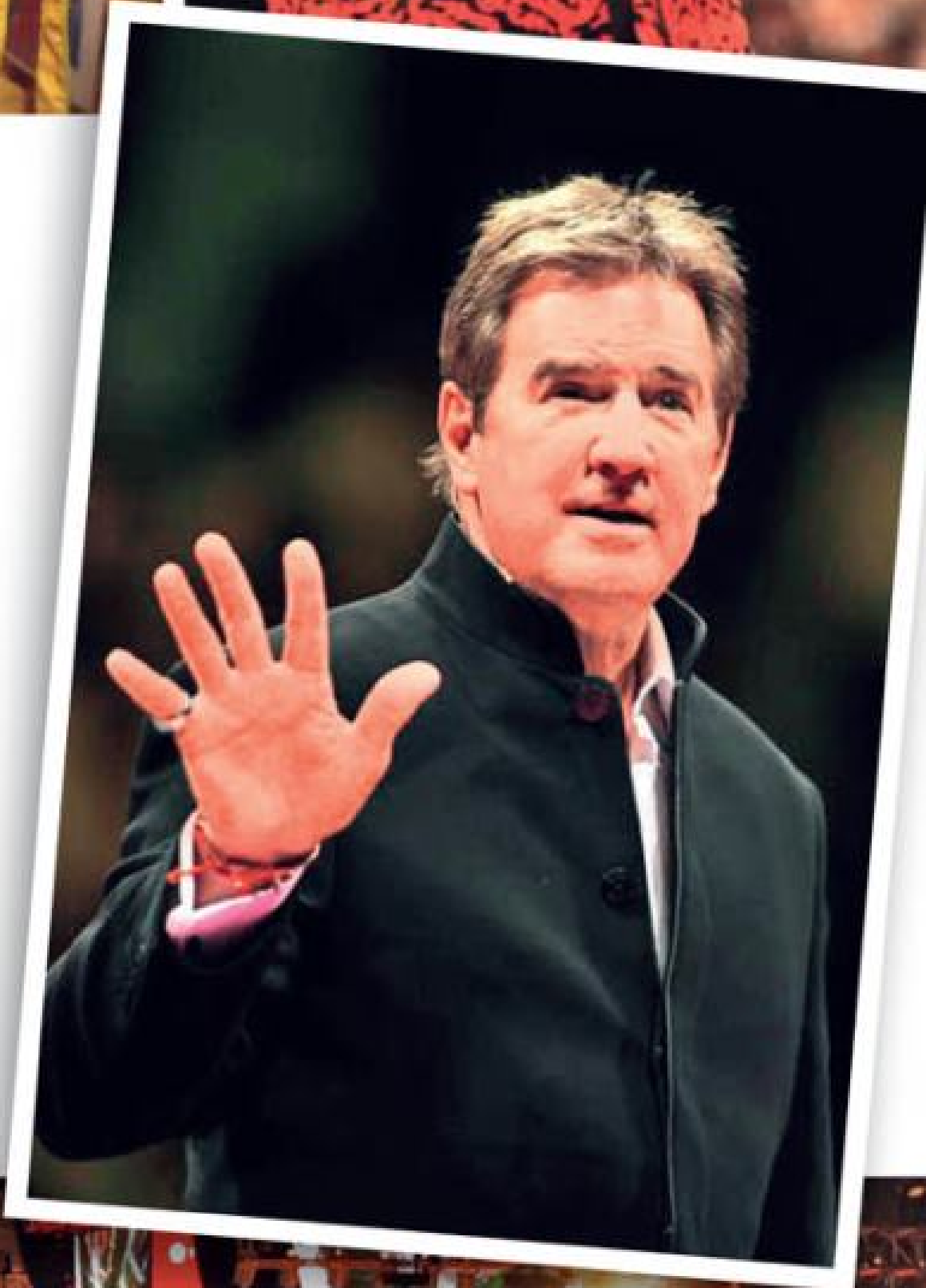
**BOOT
CAMP**
Swiss Garden Damai Laut
Lumut Perak
13-15 June 2014



Celebrate Success

Dream it-Do it!

Macau 2014



Over 10,000 delegates from over 12 countries converged in Macau for the biggest yet Tupperware Brands Asia Pacific Event. Our Malaysia/Singapore delegates of 1,500 strong, stood out from the crowd in our bright yellow attire, cheering along with shouts of “Malaysia/Singapore Boleh”. It was indeed an event to remember as we saw many of our leaders on stage, standing proudly amongst the best of the best in Asia Pacific.

True to the Tupperware Brands ‘take-your-breath-away’ style, there were product launches, recognitions and performances that wow-ed the crowd, but most of all, it was the feeling of friendship and camaraderie that will be remembered.







Chairman Summit 2014

Aloha and Congratulations! This year, we've proudly sent 13 achievers to Hawaii! Stand tall, as you've made it into the Tupperware World Ranks. Stand proud, as you join the best of the best from around the world, celebrating your success and achievements.

We salute you!



Top #30 Worldwide
Diamond Council Member
Shireen Tan & Ung

“This is the first time in 49 years that an organization from Tupperware Brands Malaysia has achieved the Top 100 ranking in the world. We feel very proud to be the First organization to do so and we hope that more organisations will follow suit to make Malaysia proud. We believe we can all do it together. Yes U Can!!”



Top #1 Platinum Council Member
Tengku Zawlah & Ramzi

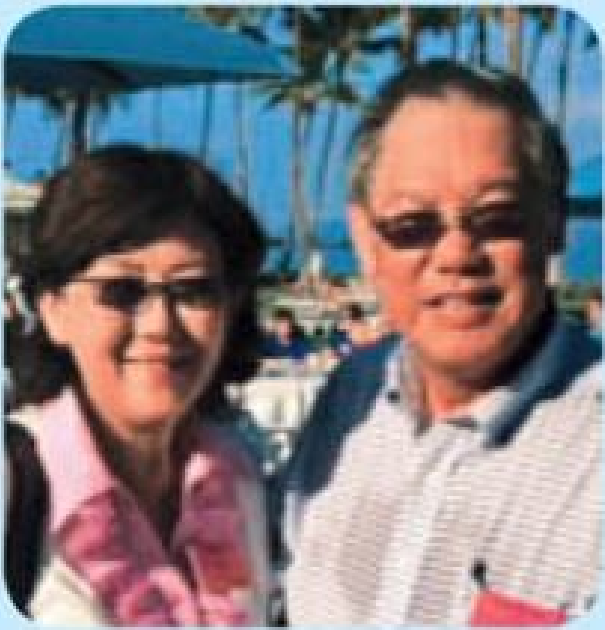
“After having achieved CS2014 as an 'Elite achiever', we feel really blessed and are even more inspired to motivate others in the Tupperware Brands Malaysia/Singapore team and also other potential candidates who are not in our TWB business yet as we think that we have the best workable business proposal that is both exciting & rewarding. Moving forward, we will be planning and strategizing early so as to qualify and attend many more future Chairman Summits, together with BCOs within our organization.”





**Top #2
Platinum Council Member
Hj. Mohd Razali & Norida**

“We were very excited and honored to be on this paradise island. Having the opportunity to mix with so many achievers from all parts of the world, we were amazed and impressed as many were young and energetic and we could see how they are living smart and living confident through this business. Tupperware Brands is truly a business for everyone.”



**Top #3
Platinum Council Member
Lianne Lim & Lim Kok Seng**

“Chairman Rick Goings challenged all conferees to achieve recruitment of 5 million sales force and 5 billion USD sales by 2016 through sustained growth. We are greatly inspired and would like to share his vision and embark on our mission is to increase our overall KPIs by 20%; in recruitment, new director development, new rank ups and organizational sales. In doing so, we also aim for better retention of our sales force by getting them onboard with purposeful activity.”



**Top #6 US\$5m+ Sales Volume
(Greatest Percentage Increase)
Gold Council Member
Grace Lim & Hiew**



**Top #11 US\$5m+ Sales Volume
(Greatest Percentage Increase)
Gold Council Member
Andrea & Lawrence**



**Top #15 US\$5m+ Sales Volume
(Greatest Percentage Increase)
Gold Council Member
Kalsom Nordin & Raja**



**Top #17 US\$5m+ Sales Volume
(Greatest Percentage Increase)
Gold Council Member
Cecilia Kong & Poh Lin**



**Top #11 US\$3m-4.9m Sales Volume
(Greatest Dollar Increase)
Gold Council Member
Theresa Lo & Robin Ling**



**Top #12 US\$3m-4.9m Sales Volume
(Greatest Dollar Increase)
Gold Council Member
Wan Lye Duan**



**Top #5 US\$1m-2.9m Sales Volume
(Greatest Percentage Increase)
Gold Council Member
Low Pik Ing & Lim Kim Thian**



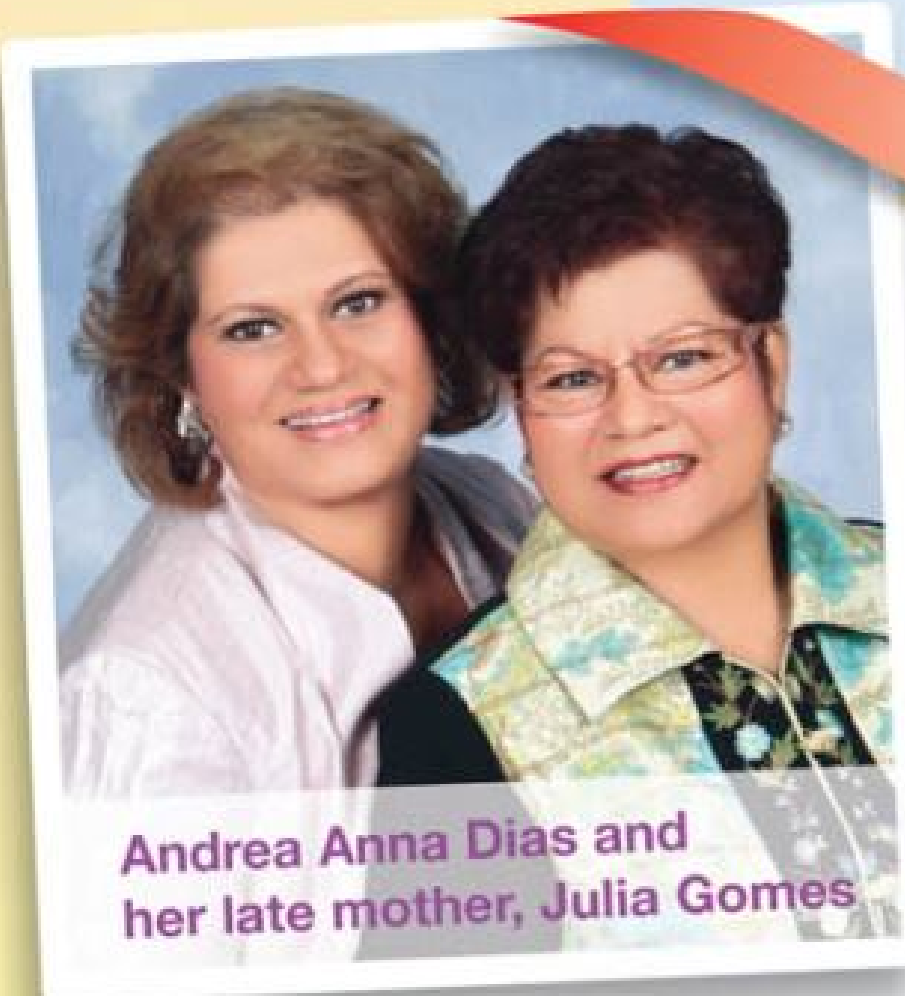
**Top #6 US\$1m-2.9m Sales Volume
(Greatest Percentage Increase)
Gold Council Member
Yam Ping Ping & Brandon Sim**





My Mother, My Inspiration

We would like to give thanks to the ladies who have been a driving force not only for Tupperware Brands, but most importantly to their families. Through their perseverance, they achieved success and went on to inspire their children to follow their footsteps in joining the Tupperware Brands family.



My Teacher

Andrea Anna Dias and her late mother, Julia Gomes

"As a child, I lost my dad at a very young age and my mother became the sole breadwinner of the family. She was the world to my sister, Jessie and me. She taught us to live with integrity and to be polite, well-

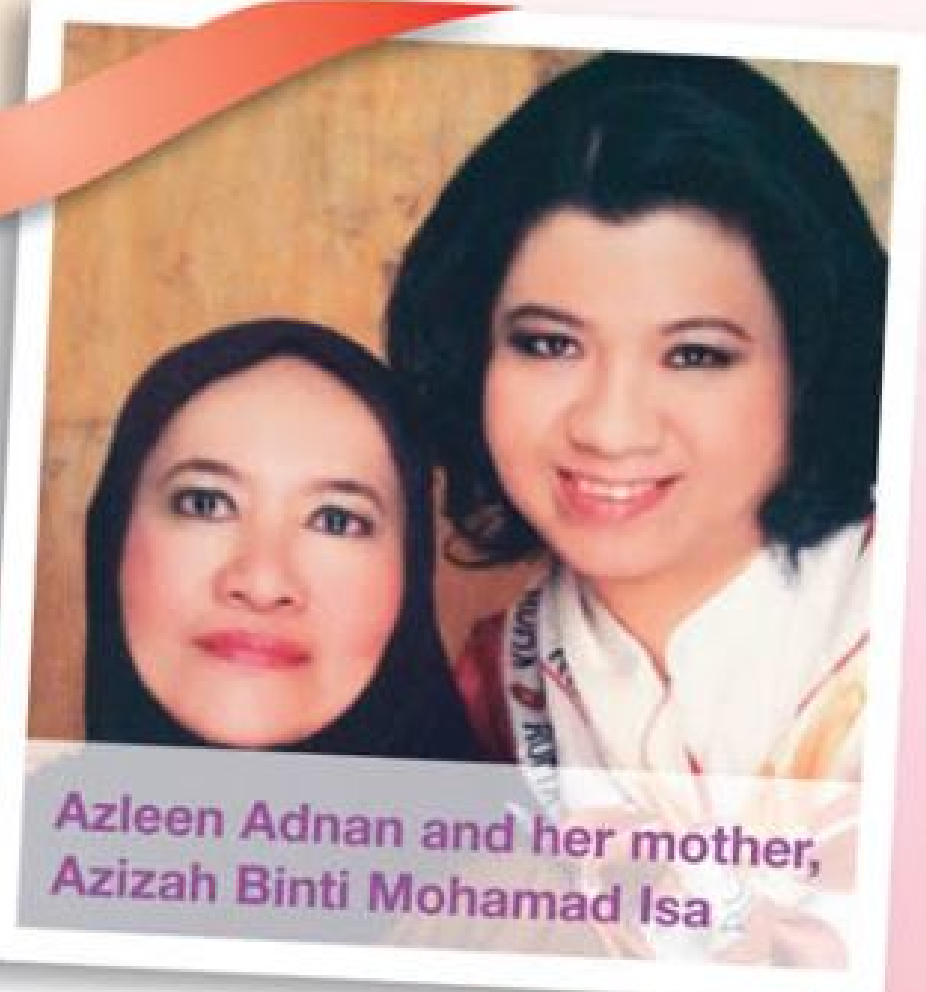
mannered and honest.

She joined the Tupperware Brands business when I was 6 and always encouraged me and my sister to be active. It was only natural to follow in her footsteps having been brought up in the Tupperware way of life.

With her encouragement, I joined when I was 18. I went on to be Tupperware Brands Director with my mum's tremendous inspiration and never-failing guidance. She taught me the importance of relationship between leaders and their consultants. To move people, you have to touch their hearts, understand what they want and guide. This is what she taught me over and over again. When they are successful, so am I.

Even though we lost her to cancer in 2012, but her teachings, inspiration, motivation and love inspires us to carry on her legacy. My mother is someone who went through very difficult times but yet she never gave up. That is something I hold dear to this very day."

My Idol



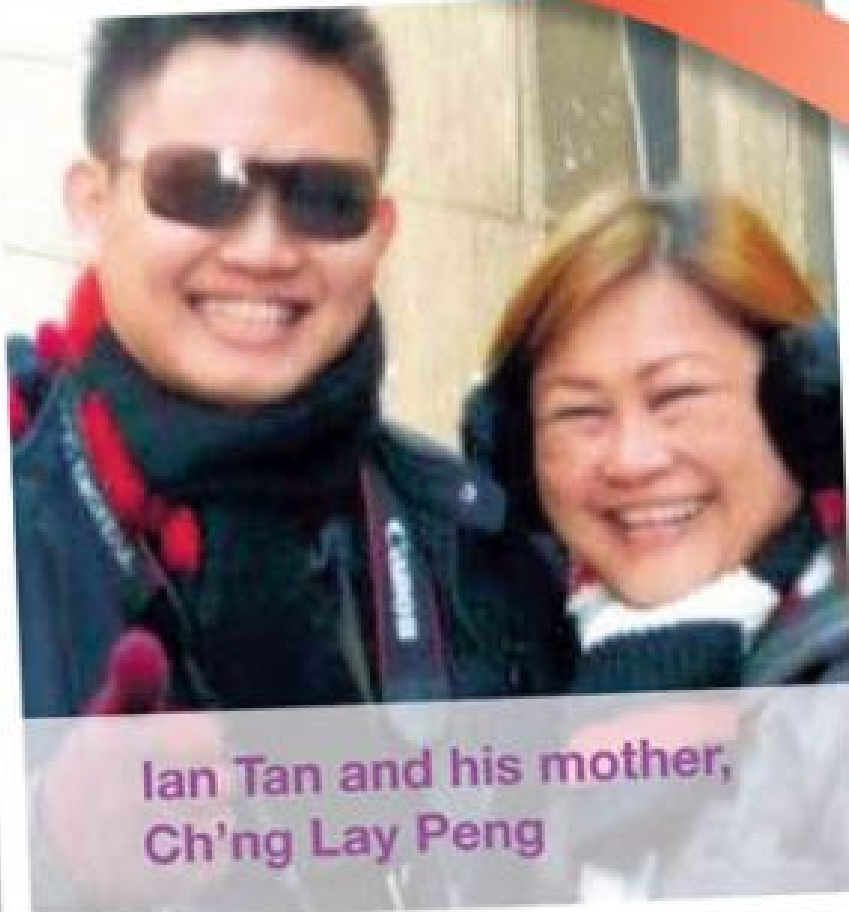
Azleen Adnan and her mother, Azizah Binti Mohamad Isa

"My mum joined Tupperware Brands 40 years ago as she was a typist and earning a measly RM180 per month. She had one vision – to earn additional income so that she can provide the best for the family.

She was really focused and determined to grow her business. By the time I was born, her business was already doing pretty well. With her earnings from this business, she was able to save enough and send me to the best private schools – from kindergarten all through secondary school. I had the privileged of entering the most coveted private schools around and was chauffeured –driven to school too.

I'm really blessed to have a mum like her. From the very beginning when she started this business, she already had in mind what so wanted for me. She had plans for me to become my own boss and have a company of my own, hence she gave me the best educations, this way I can provide the same for my children too. I'm definitely following her footsteps!"

My Mentor



Ian Tan and his mother,
Ch'ng Lay Peng

"My mum started the Tupperware Brands business part time and was rather meek and shy in the beginning until she saw how successful my aunty (who was previously a kindergarten teacher who rose to become Presidential Director) that she was inspired to take the business seriously. From that moment, mum made the business her full time job as she wanted to succeed so that she could provide a better life for me and my siblings. It was not an easy feat as my mum was a full time housewife and she had to take care of 4

children and the youngest then was a toddler. To help her, I brought Tupperware catalogs to school at a young age of 16, selling and demonstrating to teachers and friends. It was simple but very effective. My motivation was to help out my mother who just started her business. As soon as I was of eligible age, I joined the business too. At the age of 24, I earned a Honda CRV from Tupperware Brands and have a beautiful house all thanks to my mum for being such an insightful mentor and partner in this business."

My Idol



Iffa Ismail and her mother,
Norlia Ismail

"Apabila ekonomi Malaysia meleset, kami sekeluarga hidup dalam keadaan yang agak sukar. Saya hampir dibuang sekolah kerana tidak mampu bayar yuran peperiksaan SPM. Ini kerana ayah kami telah hilang punca pendapatannya dan kami terpaksa bergantung sepenuhnya kepada bisnes

Tupperware Brands dari ibu kami.

Saya dan adik bersama beliau membawa 10 Rice Dispenser ke Tanjung Malim hanya dengan menaiki bas kerana kami tidak lagi mempunyai kenderaan sendiri. Pengalaman itu mengajar saya menghargai titik peluhnya yang dibelanjakan ke atas kami sekeluarga untuk membantu ayah membesarkan kami.

Pada tahun 2005, apabila beliau dianugerahkan 2nd Runner Up Queen of Conference di Jubilee Tahunan, saya mula terfikir siapa pula yang akan meneruskan legasi perniagaan beliau jikalau bukan kami anak-anaknya. Mulai dari situ, saya mula mengikuti setiap program yang dianjurkan oleh Tupperware Brands bagi mempelajari asas dalam jualan langsung bisnes ini.

My Guide



Kong Poh Lin and her mother,
Cecilia Kong

"My mum was a teacher before she joined Tupperware Brands. She did not come from a rich family, but she had a dream of giving her children a better life, which is why she gave up teaching and worked full time in the Tupperware Brands business.

There isn't a day in my life that my mum isn't doing anything related with the business. She'd even be working on Sundays and public holidays – running activities or doing follow up and answering enquiries from her downlines without fail.

My mum is 71 years old this year, but she never ceases to continue learning about the business. Besides being a successful business woman herself, she has also inspired many other successful women in Tupperware Brands. Her focus, dedication & passion towards the Tupperware Brands business has greatly inspired me to fall in love with this wonderful business too!

My Role-Model



Suzie Teh and her mother,
Wan Lye Duan

"She is my inspiration, an iron lady, a strict teacher but more importantly, a loving mother and my role model."

No one in the world will ever know and feel how hard life has been for her. As the eldest daughter, I have had the opportunity to experience what she went through since I was 10 years old. Knowing how much hard work she put in when she joined the Tupperware Brands business just to provide a better future for me and my 3 siblings really touched me. Seeing my mom go through the hardships in

life, moulded me - I want to be independent and help her in the business. Words aren't powerful enough to describe my feelings towards my mum. All I can say is "Thank you mum. Without you, I wouldn't be who I am today. Without the way you trained me, I wouldn't be the success that I am today"

Thanks
Mom



AZURA

Our New Beauty Ambassador

The perfect icon for urban working mom, Azura is a career-driven lady who is capable of juggling many hats – she is a mother, a confident career woman, a wife, and a daughter. Azura embraces life to the fullest and believes in giving the best to her family. She uses Tupperware Brands because it helps balance her work life and simplifies daily household routine. That way, she gets the free time to spend with her loved ones.

Hi! I'm Azura, Nutrimetics' beauty ambassador. I enjoy sharing my beauty tips and pick of the month with you so that you will achieve effortlessly beautiful skin and be the belle of the ball wherever you go.



About AZURA

1 FAVE MANTRA

I believe in the importance of taking care of my skin with good and right skincare so that it radiates a rosy glow.

2 PHILOSOPHY

I believe that the world is a better place when everyone feels good about herself. Hence, my love to share beauty tips with others.

3 FAVE SKINCARE PRODUCTS

Nutrimetics as it works amazingly well on my skin giving it a radiant glow and flawless beauty. I also love its no-fuss easy application, which means I can spend more time on other things.

4 FASHION STYLE

Modern, sophistication – outfits that can be easily mix and match yet look chic enough to bring me from day to night.

Are you on our mailing list? This is where I share my beauty tips and must-have favourite products. Join our mailing list now! Send an email to TWBMarketing@tupperware.com. It's that easy.

Here's My Beauty Pick:

Say Bye Bye to Pigmentations and Hello to Healthy Skin!

Here's how I have my quick fix of a home facial spa without burning a hole in my pocket yet have the amazing results of glowing, radiant skin.

I energize my skin with Nutrimetics Brightening Oxygen Treatment which works wonders to draw oxygen into my skin. It's so easy...I'll usually apply a generous layer to clean damp skin and leave for 10 minutes. I could be doing house chores while getting a relaxing facial from the micro-bubble sensation. It feels like I'm giving my face a major dose of fresh air.

I notice that it helps lighten my pigmentation spots and tighten open pores. You have to try it and feel the difference!

Use up to twice weekly for radiant, glowing skin.



Experience skin rejuvenation at just a fraction of cost and time at home!

	Ultra Care + Brightening Oxygen Treatment	Oxygen Treatment in Beauty Salons
Cost	Approximately RM9.00 per treatment	RM480 per treatment
Time saving	DIY at home, convenient, 15-20 minutes per treatment	Minimum 2 hours per treatment

How Brightening Oxygen Treatment works



REJUVENATE

Oxygen Power: Energises skin & enhances skin function, delivering a fresh and radiant complexion.



BRIGHTEN

Multi-Active Botanicals: Dual actions fades existing pigmentation & helps prevent future discolouration



PROTECT

Acai Fruit Extract: This superfruit extract provides protection against pigmentation inducing free radicals.

13 Ways

NanoNature Water Filtration System Benefits Your Daily Life

Safe for baby, Safe for the family 

Babies require gentle and delicate care, as they are more susceptible to impurities present in unfiltered water. Use Nano Nature to ensure your little ones are not exposed to water contaminants that may harm their health and growth. If they can drink it, anyone can!



1 Safe for making baby food
Use clean water, free of particles to make better meals for your little one.



2 Use for sterilization
Sterilize baby equipment with water without bacteria and viruses.



3 Good for washing
Little ones are not exposed to impurities and clothes are free of chemical residue to protect delicate skin.



4 Just right for clean-up and baths
Wet wipes may contain chemicals that harm babies. Filtered water is definitely a safer option for clean-ups and baths!



5 Soak toys and baby accessories
Everything a baby holds goes into their mouth. So, it is important to soak toys and accessories in clean water.



6 Great for cleaning
Wash and cook with clean, filtered water to ensure food does not absorb chemicals in water.



7 Enjoy cleaner produce
Veges and fruits are cleaner as surface residue is washed away without worries.



8 Ideal for washing face
Provides relief especially for sensitive skin leaving it feeling cleaner and more refreshed.



9 Perfect for cleaning glass
Does not leave any stain or residue on glass surface when cleaning.



Everything is healthier and better when you have Nano Nature filtered water ☀️

Nano Natured filtered water is beneficial for every aspect of daily life from washing clothes to watering plants.



10 Drinks are more flavorful
The taste of coffee and tea are enhanced, as it is not tainted with impurities.



11 A great healthy beverage
Nano Nature filtered water is also great for making herb and fruit infused water.



12 Improves plant growth
The growth of plants especially herbs are enhanced. They look healthier and taste better.



13 Healthy drinking water for pets
Give your little companions good, clean water that will keep them healthy.



For the chef at home that wants only the best 🍳

From cooking to cleaning, purified water is essential to ensure there is no exposure to unwanted contaminants, especially when preparing and cooking food.



Look out for **NanoNature** Roadshows nationwide. Check our Facebook page for roadshow schedules.

<https://www.facebook.com/Tupperware.Brands.Malaysia.Singapore>



Cholesterol FACTS TRUE or FALSE



People who watch their diets and exercise regularly do not have high cholesterol

FALSE

80% of our body cholesterol is produced by the body (liver) while the remaining 20% comes from the food we ingest. Controlling our diet can only help to reduce 20% of the cholesterol in our body, as the remaining 80% is produced by the liver. This explains why some healthy-looking adults who exercise regularly who control their diets are still diagnosed with high cholesterol. These individuals may have a family history of high cholesterol.

Thin people do not have cholesterol

FALSE

Most people associate high cholesterol with those who are obese. However, thin people are equally likely to suffer from high cholesterol. People who suffer from high cholesterol have high fat level in the blood. High cholesterol does not impact the fat under the human skin.

Fiber helps control cholesterol

TRUE

Soluble fiber has been clinically proven to reduce total cholesterol as well as the bad cholesterol – LDL in our body. Hence, decreasing the heart disease risk.

Not all cholesterol is bad

TRUE

Total Cholesterol comprises of HDL, LDL and triglycerides. HDL cholesterol are delivered to the liver in order to be removed from the body, hence it's a good cholesterol.

LDL cholesterol is referred as the bad cholesterol because it will accumulate along the inner wall of arteries thus forming a plaque, narrowing the arteries, reducing blood flow.

High level of LDL will lead to heart disease while an increase in HDL will simultaneously lower LDL level because HDL can vacuum up the remaining LDL cholesterol in the blood vessel.

Similarly, too much of triglycerides will also accumulate in the blood vessel and contribute to plaque formation. It is important to maintain a normal blood cholesterol level, to protect our blood circulatory system and heart.

High cholesterol causes heart attack

TRUE

This is how inflammation caused by free radicals in our body causes heart attack.

1. Due to the presence of free radicals, LDL cholesterol will be oxidized. Oxidized LDL cholesterol creates an "injury" by burrowing into the artery wall.
2. Cholesterol, connective tissue, calcium, and cell debris will accumulate at the "injury site", forming a plaque.
3. Blood flow is blocked, which triggers a heart attack or stroke.



Improve Your Heart Health

NaturCare Organic Lacto-fiber contains the essential amount of fiber to reduce cholesterol production. While Pomegranate Full Spectrum contains a high amount of antioxidants which stop free radicals hence reducing cholesterol production.



INSPIRA

An insight into
the world of
Tupperware Brands



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Kunming, China

Incentive Trip



2014

The City of Eternal Spring

Renowned as the "Spring City", Kunming is endowed with time-honored history, ever pleasant climate, profound culture and colorful blooms all year long. With a history of more than 2,400 years, it was the gateway to the celebrated Silk Road that facilitated trade with Tibet, Sichuan, Myanmar and India.

Today, it is home to the magnificent UNESCO World Heritage site - the Stone Forest, the amazing Dianchi Lake, the grand Daguan Pavillion, and interesting Ethnic Villages, which provide a wealth of unforgettable sights.

Get ready for a 4D/3N Tupperware Brands incentive trip to Kunming!

- Great sights
- Shopping
- Luxury service
- Exclusive gifts
- Experience of a lifetime and much more!

Kunming Incentive Trip Challenge is opened to **all ranks of Directors**.

Challenge Period: 1 April – 31 August 2014
Travel Period : End Nov / Early Dec 2014

Look out for the challenge goals and criteria.
Ask your upline or call Customer Care to find out more!



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We are just a smile away!

✉ MScustomerCare@tupperware.com

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